

S. TAMIL MANI

DIRECTOR: SUPPLY CHAIN MANAGEMENT



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PROFESSIONAL SUMMARY

- Key Asset within the Board of Directors, leading as a Profit Centre head - Functional for managing global and domestic supply chain operation across Pharmaceutical and Petrochemical.
- Nearly 3 decades of experience in end-to-end Supply Chain Management which includes, Materials Management, Warehousing, Capacity Building & Logistics Management.
- Business Transformation and Change Management leader with unmatched expertise in managing Supply Chain & business lines across India & Global markets, while driving client value & Customer experience.
- Industry leader in sourcing & procurement with an In-depth knowledge global of petrochemicals & solvents markets with major efforts focused on reflecting towards Low-cost country sourcing, clean sheet costing & market analysis.
- Broad-based subject matter expertise in managing integrated Materials Management strategies that exceed productivity goals and assure continued success in with key departments & strategic business unit
- Proven ability to engage & manage cross-functional groups, large teams, with local & global stakeholders towards the achievement Business Excellence.

CAREER PROGRESSION

KLJ Resources Limited <i>Senior General Manager -Solvents</i>	Jan 2024 - Dec 2024
Trident Chemphar Limited <i>CEO</i>	Jan 2023 - Jan 2024
Trident Chemphar Limited <i>CEO</i>	Apr 2016 - Dec 2022
Trident Chemphar Limited <i>Director- Commercial (Designated)</i>	Dec 2011 - Mar 2016
Dr Reddy's Laboratories Limited <i>Associate Director</i>	Sep 2006 - Dec 2011

EDUCATIONAL QUALIFICATIONS

MBA - 1988

Dept. of Management Studies
University of Madras

M.Sc - Ino rganic Chemistry -1986

AC Tech. Campus - Campus University of Madras

B.Sc.-Chemistry - 1984

St. Joseph's College - University of Madras



CORE COMPETENCIES

- Profit Centre Operations
- Supply Chain Excellence
- Strategic & Tactical Sourcing
- International & Domestic Logistics
- S&OP- Supply Demand & Planning
- Cost & Budget Management
- Low-Cost Country Sourcing
- Customer Relationship Management (CRM)
- Cost Savings Initiatives in Ocean Logistics
- Greenfield Projects
- Cross functional Leadership
- Logistics Mapping
- Stake Holder Management
- Market Intelligence
- Market Analysis & Penetration
- Team Management
- Cost & Resource Optimization
- Process Excellence
- Statutory Compliances - EOU, SEZ, DGFT



GLOBAL SOURCING MARKETS

- Thailand
- Korea
- Taiwan
- China
- Japan
- Saudi
- Malaysia
- Dubai